

Ninad Khanzode

Blackrock, Co. Dublin | +353 089 499 7719 | ninad.khanzode@ucdconnect.ie |
www.linkedin.com/in/ninadkhanzode | <https://ninadkhanzode.com/>

Profile

Highly motivated and results-driven MSc Management Consultancy student at UCD with skills in Microsoft Excel and SQL for data extraction and analysis. I am proficient in data visualization using tools like Tableau and have experience in creating compelling presentations to effectively communicate complex findings. I am passionate about solving complex business challenges and believe in the idea of continuous learning and improvement. With my academic background, real-world experiences, and analytical skills I am eager to excel in the consulting industry.

Education

Masters in Management Consultancy 2023 - 2024

UCD Michael Smurfit Graduate Business School, Dublin, Ireland

Subjects : Management Consulting Principles, Project Management, Change Management, Competitive and Corporate Strategy, Entrepreneurship

Projects : Led a team of six to help Irish SME Hemp Heros identify key trends and markets for their future venture.

Led a team of six to propose a sustainable construction plan for CRH plc, ensuring environmental impact and future revenue growth.

Led a team of 5 to help Decision Support Service (DSS) evaluate the level of understanding that the Irish financial have of the DSS framework.

Bachelor of Commerce (First Class) 2019 - 2022

University of Pune, India

Subjects : Cost Accounting, Advanced Accounting, Global Economic Development, Business Regulatory Framework

Career Experience

Interim Manager | AMP Systems & Consultancy Pvt. Ltd. 2020 - 2023

Pune, India

Family-owned SME dealing in IT infrastructure and server room management.

- Took charge of the company during the Covid-19 crisis and successfully stabilized it, despite lacking any prior experience in the tech industry.
- Oversaw the company budget, ensuring alignment with strategic goals, developed and maintained detailed budget plans, tracked expenditures, and recommended adjustments as necessary to optimise resource allocation.
- Proven track record supported by quantifiable results. Specifically, reducing expenditure by 15%, increasing profit margins by 7%, and elevating client acquisition and retention rates by 40% and 75% respectively. Successfully decentralised decision-making process improving the overall speed of pivoting.
- Analysed customer contracts to assess their financial impact on the company and identified revenue opportunities and risks associated with contractual terms and pricing structures.
- Cultivated and maintained strong relationships with clients and key parties, fostering trust and loyalty.

Additional Information

- **Skills:** Microsoft Office Suite, Microsoft Excel, Microsoft PowerPoint, Data Analysis, SQL, Tableau, R Studio, BigQuery, Critical Thinking, Problem-solving, Effective Communication, Collaboration, Adaptability
- **Languages:** English (Proficient), Hindi (Proficient), Marathi (Native)

Extracurricular Activities

Received UCD Advantage Award 2024

Active member of Irish Student Consulting Group

Placed fourth out of forty teams in the Smurfit Case Competition

Active member of Action For Pune Development NGO

Pune, India

- Worked on various social outreach programs such as online plasma donator directory creation, COVID aid programs for senior citizens, numerous tree plantations, skill development workshops in rural parts of the district and road safety awareness programs.